



# Graduate Degree Programs in Business & Project Management

Our postgraduate degrees will prepare you for  
a successful and rewarding career in  
business, industry & government





# Why choose APIC for your postgraduate studies?

- We are a recognised **Australian Higher Education Institution**
- We are a 21<sup>st</sup> Century institution, we understand the needs and aspirations of postgraduate students
- We specialise in postgraduate education & development of next generation of managers, executives and leaders
- Our programs are accredited and recognised by government and selected professional bodies
- Our focus is to prepare individuals for a successful career in business, project, program, portfolio and systems management
- We apply a project-based learning approach that uses real life projects and organisations as the site of learning
- Our Faculty is internationally recognised
- **We enjoy a very high satisfaction rating**



Accredited by  
Higher Education Directorate  
NSW Department of Education and Training



CRICOS Provider Code: 03048D

CRICOS Registered  
Department of Education, Employment  
and Workplace Relations, Australian Government



Member of  
Australian Council for  
Private Education and Training Providers



Registered  
Education Provider of  
Project Management Institute



Endorsed by  
Australian Institute  
of Project Management



Accredited by the Chartered Institute  
of purchasing and supplies

## Programs on offer and benefits

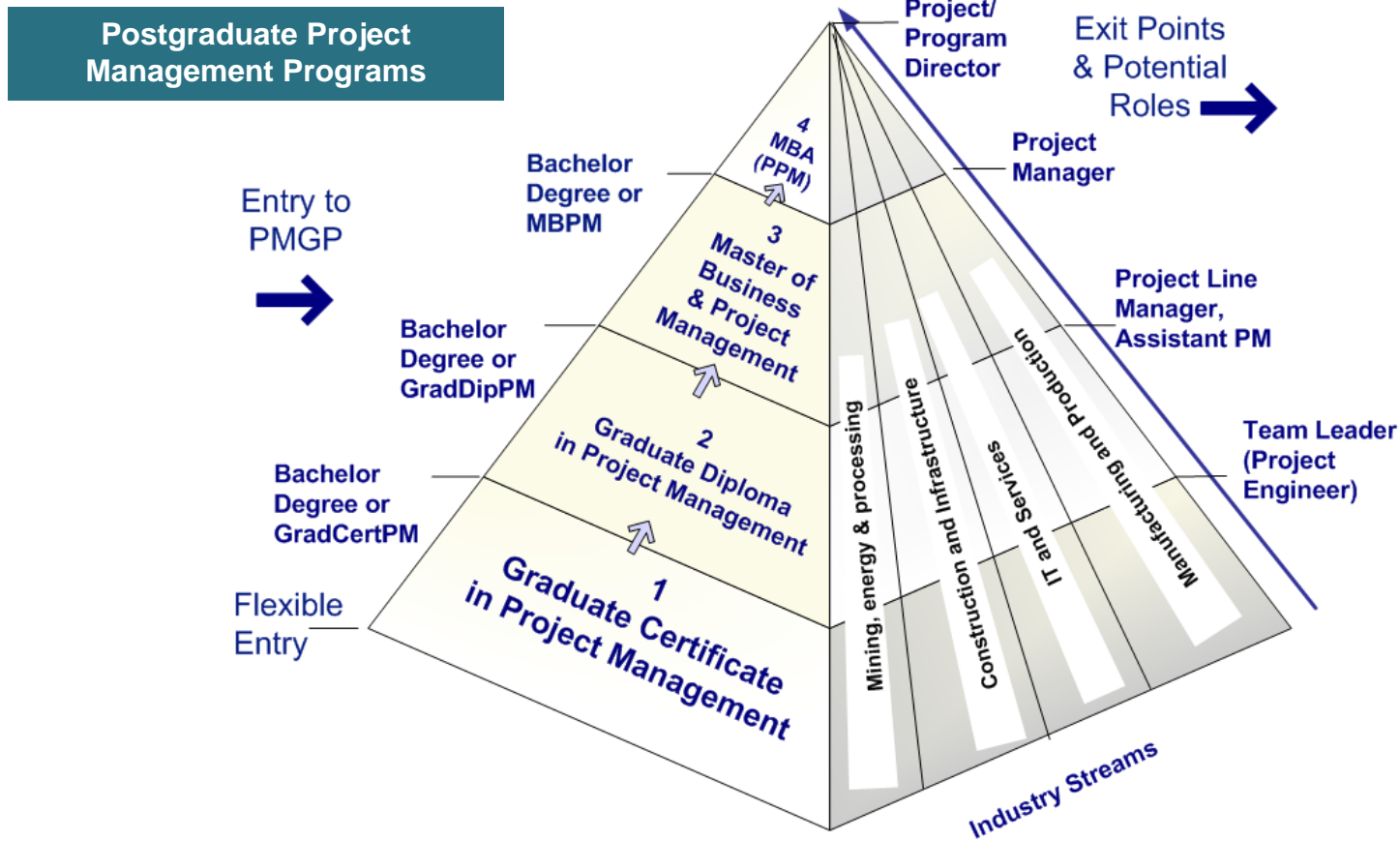


### Benefits

- ✓ Holistic approach to complex enterprise challenges, including core skills of communication, negotiation, conflict resolution and change management
- ✓ Focus on cutting edge knowledge and technologies that underpin creation of wealth and delivery of services
- ✓ Focus on blend of core professional competencies needed to deliver results
- ✓ Focus on development of business acumen and wide knowledge
- ✓ Focus on socially and ethically responsible conduct in business and global citizenship
- ✓ Systemic coverage of sustainability and environmental care
- ✓ Creating a mindset for performance in the age of uncertainty, complexity and change
- ✓ Fresh perspectives on the role of managers in business and society



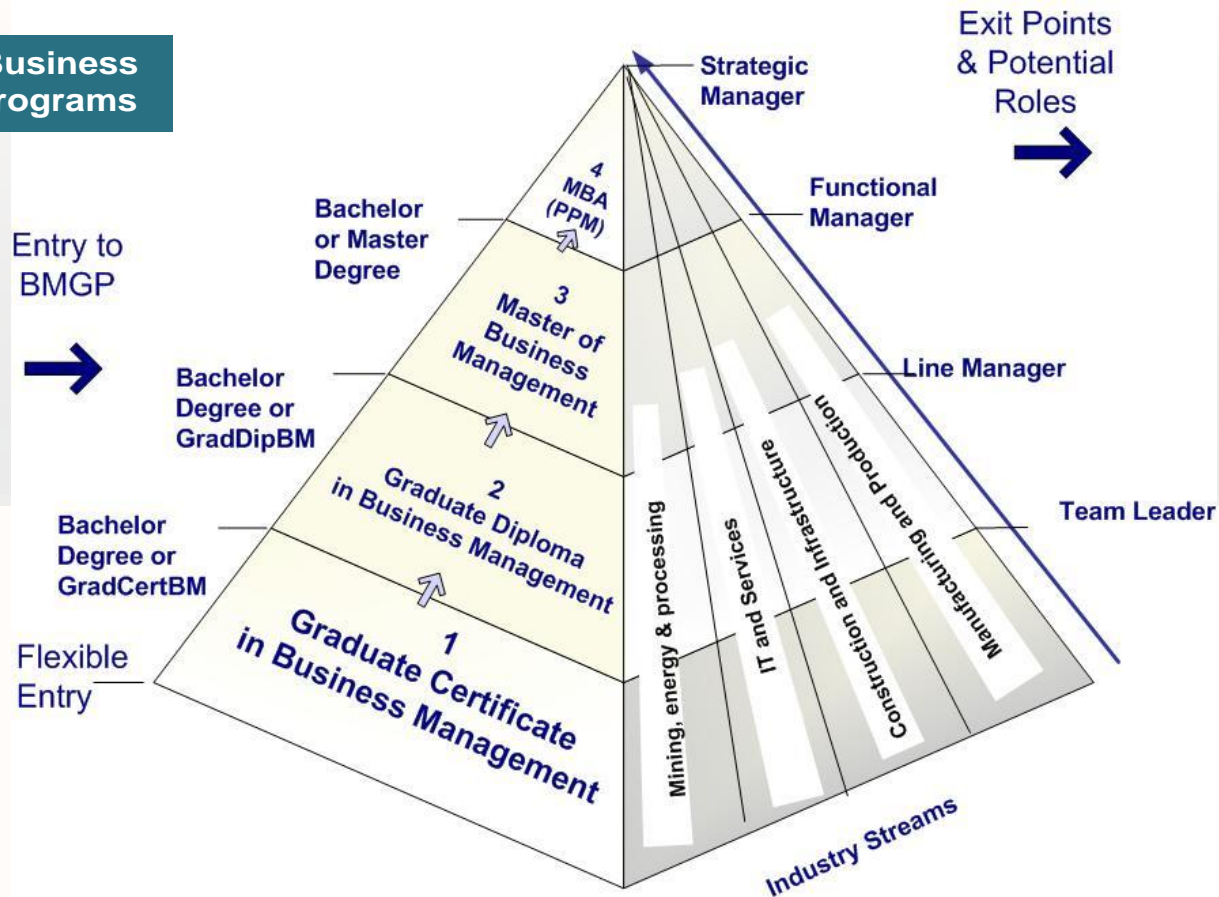
# Pathways and preparation for professional roles





# Pathways and preparation for professional roles

## Postgraduate Business Management Programs





# Industry streams

**Students choose to study their degrees in one of the 4 industry streams:**

- ▶ Construction and infrastructure
- ▶ IT and services
- ▶ Manufacturing and production
- ▶ Mining, energy and processing

Our programs will link you to industry and provides a pathway to a rewarding professional career



# Tuition fees and duration

[www.apicollege.edu.au](http://www.apicollege.edu.au)

Qualification	Title	CRICOS Code	Duration*	Tuition Fees** Online Students	Tuition Fees** Campus Students
MBA (PPM)	MBA (Project and Program Management)	066178G	4 Semesters	\$22,450	\$28,100
MBM	Master of Business Management	TBA	3 Semesters	\$18,450	\$23,100
MBPM	Master of Business and PM	066178F	3 Semesters	\$18,450	\$23,100
GradDipPM	Graduate Diploma in PM	66177G	2 Semesters	\$12,450	\$15,600
GradDipBM	Graduate Diploma in BM	TBA	2 Semesters	\$12,450	\$15,600
GradCertPM	Graduate Certificate in PM	066176G	2 Semesters	\$8,450	\$10,600
GradCertBM	Graduate Certificate in BM	TBA	1 Semester	\$6,450	\$8,100

\* Australian and offshore students can study part time in a flexible manner.

\*\* Fees and charges are subject to change without notice. All formal students pay \$100 Admission Fee.



# Foundation Scholarships

## Foundation Scholarships aim to attract talented students to the College

- ▶ Value is \$8000 for MBM/MBPM and \$10,000 for MBA (PPM)
  - ▶ Holders are required to pay the balance of fees in one line upon enrolment in the course
  - ▶ Only those in the top 5% to 10% of their class will be considered
  - ▶ As a guide, a minimum grade average of 75 out of 100 with no single grade less than 65 or equivalent in bachelor degree studies is required
  - ▶ Scholarship holders need to study the respective program with academic merit and be available to mentor up to 20 new students over a 2 year period
- 
- Failure to complete the course with merit makes the holder liable for full fees
  - APIC shall be at liberty to award or withheld scholarships from any person on any ground but particularly for false or misleading information, poor academic performance and inappropriate conduct or other grounds



# MBA (Project and Program Management)

## MBA (PPM) Course Structure

<b>Master of Business Administration (Project and Program Management)</b> Entry requirements: recognised degree and English proficiency Duration: 4 semesters full time or up to 8 semesters part time	<b>Credit hours</b>	<b>Credit points</b>
<b>Semester 1</b>		
Focus: management basics, existing systems, incremental improvement		
Career level: Team Leaders/Supervisors		
CPD1102 Professional Development and Ethics	7	3
SBM2101 Operations Management	15	6
SBM2102 Marketing and Business Communications	15	6
SBM2103 Financial Management	15	6
<b>Semester 1 Total</b>	<b>52</b>	<b>21</b>
<b>Semester 2</b>		
Focus: business development, human resources management and leadership		
Career level: Line Managers, Assistant Managers		
SBM2104 Human Resources Management	15	6
SBM2105 International Business and Competitive Strategy	15	6
SBM1104 Leadership and Change Management	15	6
<b>Semester 2 Total</b>	<b>45</b>	<b>18</b>

# MBA (Project and Program Management) (continued)

Semester 3		
Focus: performance management, project and program management		
Career level: Project/program or Functional Manager		
SBM1201 Project/Program Scope, Time and Cost Management	15	6
SBM1202 Project/Program Quality, Risk and Procurement Management	15	6
SBM2106 Organisation Behaviour and Internal Communication	15	6
<b>Semester 3 Total</b>	<b>45</b>	<b>18</b>
Semester 4		
Focus: specialisation, integration business and project management research		
Career level: Project Director, Program Manager, Portfolio Manager, Senior Executive, PBO		
Project Management Elective Unit*	15	6
Business Management Elective Unit*	15	6
<b>Semester 4 Total</b>	<b>30</b>	<b>12</b>
<b>MBA (PPM)</b>	<b>Total Over 4 Semesters</b>	<b>69</b>

\*Students may take an elective unit from the list of Project Management Electives and one unit from the list of Business Management Electives subject to the approval of the program director or the Dean. Students who wish to study in one of the 4 industry streams need to select the electives that maximise their core knowledge to and skills in their chosen industry stream. SBM1300 Research Project or SBM1301 Minor Project (6 credit points) may be substituted for an elective unit in Semester 4. Alternatively SBM1302 Major Project may be substituted for 2 elective units in Semester 4.



# Master of Business Management (MBM)

[www.apicollege.edu.au](http://www.apicollege.edu.au)

## MBM Course Structure

<b>Master of Business Management</b> Entry requirements: recognised degree and English proficiency Duration: 3 semesters full time or up to 8 semesters part time	<b>Credit hours</b>	<b>Credit points</b>
<b>Semester 1</b>		
Focus: management basics, existing systems, incremental improvement		
Career level: Trainee Managers		
CPD1102 Professional Development and Ethics	7	3
SBM2101 Operations Management	15	6
SBM2102 Marketing and Business Communications	15	6
SBM2103 Financial Management	15	6
<b>Semester 1 Total</b>	<b>52</b>	<b>21</b>
<b>Semester 2</b>		
Focus: business development, human resources management and leadership		
Career level: Assistant Managers		
SBM2104 Human Resources Management	15	6
SBM2105 International Business and Competitive Strategy	15	6
SBM1104 Leadership and Change Management	15	6
<b>Semester 2 Total</b>	<b>45</b>	<b>18</b>

# Master of Business Management (MBM) continued



Semester 3		
Focus: performance management, specialisation, integration and research		
Career level: Senior Functional Manager		
SBM2106 Organisation Behaviour and Internal Communication	15	6
Elective Unit	15	6
Elective Unit	15	6
<b>Semester 3 Total</b>	<b>45</b>	<b>18</b>
<b>MBM</b>	<b>Total Over 3 Semesters</b>	<b>57</b>

- ▶ SBM1300 Research Project or SBM1301 Minor Project (6 credit points) may be substituted for an Elective Unit above. Alternatively SBM1302 Major Project (12 credit points) may be substituted for 2 Elective Units above.
- ▶ MBM candidates may exit the program with the Graduate Certificate in Business Management subject to completion of CPD1102, SBM2101, 2102 and 2103.
- ▶ MBM candidates may exit the program with the Graduate Diploma in Business Management subject to completion of CPD1102, SBM2101, 2102, 2103, 2104, 215 and 1104.
- ▶ Elective Units may be chosen from the list of the elective units or externally through other recognised institutions with the agreement of the course coordinator.



# Master of Business and Project Management (MBPM)

## MBPM Course Structure

<b>Master of Business and Project Management (MBPM)</b> Entry requirements: recognised degree and English proficiency Duration: 3 semesters full time or up to 8 semesters part time	<b>Credit hours</b>	<b>Credit points</b>
<b>Semester 1</b>		
Focus: project management fundamentals, systems and processes		
Career level: Project Engineers, Project Team Leaders		
CPD1102 Professional Development and Ethics	7	3
SBM1101 Project Management Fundamentals 1	15	6
SBM1102 Project Management Fundamentals 2	15	6
SBM1103 Project and Program Information & Communication Systems	15	6
<b>Semester 1 Total</b>	<b>52</b>	<b>21</b>
<b>Semester 2</b>		
Focus: Project/program delivery systems establishment and management		
Career level: Assistant Managers, Project Line Managers		
SBM1201 Project Management Fundamentals 3	15	6
SBM1202 Project Management Fundamentals 4	15	6
SBM1203 Venture/Project Economics and Finance	15	6
<b>Semester 2 Total</b>	<b>45</b>	<b>18</b>

# Master of Business and Project Management (MBPM), continued



Semester 3		
Focus: Project/program strategic and business development, management and administration		
Career level: Senior Project/program Manager and Functional Manager in PM		
Project Management Elective Unit	15	6
Project Management Elective Unit	15	6
SBM1300 Research Project	15	6
<b>Semester 3 Total</b>	<b>45</b>	<b>18</b>
<b>MBPM</b>	<b>Total Over 3 Semesters</b>	<b>142</b>
		<b>57</b>

- ▶ MBPM candidates may exit the program with the Graduate Certificate in Project Management subject to completion of CPD1102, SBM1101, SBM1102, SBM1201 and SBM1202.
- ▶ MBPM candidates may exit the program with the Graduate Diploma in Project Management subject to completion of CPD1102, SBM1101, SBM1102, SBM1103, SBM1201, SBM1202 and SBM1203.
- ▶ Candidates may take a maximum of 2 elective units from the list of Project and Business Management Elective Units in lieu of two units in the above program subject to the approval of the Program Director or the Dean and subject to availability.
- ▶ SBM1301 Minor Project (6 credit points) may be substituted for a single unit in Semester 3. Alternatively SBM1302 Major Project (12 credit points) may be substituted for 2 elective units in Semester 3. SBM1301 and SBM1302 are mutually exclusive.



## Entry requirements

- ▶ Normal entry is possession of a bachelor degree in a relevant discipline
- ▶ Acceptable disciplines are many, including:
  - ▶ Engineering
  - ▶ Building and Construction
  - ▶ Business and Commerce
  - ▶ Architecture and Planning
  - ▶ IT
  - ▶ Management
- ▶ Candidates without a bachelor degree must have:
  - ▶ An Associate Degree or Diploma or Advanced Diploma in a relevant discipline
  - ▶ Plus 3-4 years of relevant experience
  - ▶ Or membership of a relevant professional body
  - ▶ Or other qualifications that can be considered
  - ▶ Each case is considered on its merit

# English language qualifications

## As a minimum APIC requires one of the following English qualifications:

- ▶ IELTS: Overall band score of 6.5 or better with no band below 6.0;
  - ▶ TOEFL: 577 or better plus Test of Written English (TWE) at 4.5+;
  - ▶ CBT (Computer-based TOEFL): 233 with an Essay Rating of 4.5;
  - ▶ IBT (Internet-based TOEFL): Overall score of 90 with a writing section minimum of 21;
  - ▶ Cambridge Certificate of Proficiency in English: Grades A or B;
  - ▶ CULT (Combined Universities Language Test): 75 or better with a minimum of 17.5 in each skill.
- 
- The qualification should be less than 2 years old. When a student has completed a course at an English speaking institution he/she will be exempt from this requirement.
  
  - Students who do not hold one of the above qualifications will be referred to an English College for assessment and assistance



## Why risk taking the wrong course?

### Our PDP process helps you make the right choice

- ▶ It allows individuals to develop their L&D Plans
- ▶ First you set career goals and development targets
- ▶ Then you undertake competency assessment using our tools
- ▶ Then you obtain your competency scorecard
- ▶ You proceed to evaluate opportunities incl. APIC programs to address the gaps
- ▶ Using our tools you turn it into a personal L&D plan
- ▶ You implement the plan & achieve your goals and we will support you throughout the period





# Know your capabilities & scope your education

Area	Description	Level 1	Level 2	Level 3	Level 4	Level 5
CPD1101	Professional Development and Ethics	Existing competencies		Competency Gaps		
SBM2101	Operations Management					
SBM2102	Marketing and Business Communications					
SBM2103	Financial Management					
SBM2104	Human Resources Management					
SBM2105	International Business & Competitive Strategy	Existing competencies		Competency Gaps		
SBM2301	Supply Chain Management Fundamentals					
SBM2302	Advanced Supply Chain Management	Existing competencies		Competency Gaps		
SBM1204	Project/program Delivery Systems					
SBM2501	Business Law & Due Diligence	Existing competencies		Competency Gaps		
SBM2401	Enterprise Asset Management					
SBM2402	Complex Asset Management	Existing competencies		Competency Gaps		
SBM1206	Advanced Risk & Uncertainty Management					

Area	Description	Level 1	Level 2	Level 3	Level 4	Level 5
CPD1101	Socio-cultural and personal competence	Existing competencies		Competency Gaps		
SBM1101	Project/program strategic intent, business case, framework & governance					
SBM1102	Project/program H/R, communications, integration management					
SBM1201	Project/program scope/time and cost management					
SBM1202	Project/program quality, risk and procurement management					
SBM1103	Project/program information and communications systems	Existing competencies		Competency Gaps		
SBM1104	Project/program leadership and change management					
SBM1203	Venture and project economics and finance	Existing competencies		Competency Gaps		
SBM1204	Project/program delivery systems					
SBM1105	Strategic project, program and portfolio management	Existing competencies		Competency Gaps		
SBM1106	Assessment and development of project-based organisations					
SBM1205	Project formulation and business planning	Existing competencies		Competency Gaps		
SBM1206	Advanced risk and uncertainty management					

- Targets for each competency area is determined based on current challenges and career aspirations
- Existing competency profile is determined (see the above examples from APIC's CAT program)
- Using the student's own scorecard an optimum development program is determined
- Academic degree requirements must also be met for degree candidates



## Dedicated tools & support systems

You will have a unique experience supported by our online tools and systems:

- ✓ Competency Assessment Tool
- ✓ Project Health Check
- ✓ Learning and Development Planner

**Future additions:**

- ✓ Organisational Diagnostic Tool
- ✓ Project Value Management

A screenshot of the APIC Tools Homepage. The header features the APIC logo and the text "Asia Pacific International College" and "tools.apicollege.edu.au". The main content is divided into three columns. The left column lists various programs and workshops. The middle column, titled "Welcome to APIC Tools Homepage", lists several tools and systems. The right column lists accredited competency-based graduate degrees.

**APIC**  
Asia Pacific International College  
tools.apicollege.edu.au

**Professional and Industry Program**

- Professional Development and Planning Workshop
- Leadership and Socio-cultural Competency Workshop
- Intensive Knowledge Workshops
- Executive Diploma in Project & Program Management
- CPD Units of Study

**Welcome to APIC Tools Homepage**

- ▶ Project/program Health Check
- ▶ Competency Assessment Tool
- ▶ Learning and Development (L&D) Planner
- ▶ Student Management System

**Accredited Competency-based Graduate Degrees**

- MBA (Project and Program Management)
- Master of Business and Project Management (MBPM)
- Graduate Diploma in Project Management
- Graduate Certificate in Project Management

# Holistic and professionally directed education



## Study online or on campus:

- ✓ Our online learning system supports asynchronous team-based learning
- ✓ Designed to facilitate experiential & reflective learning
- ✓ We provide continuous mentoring and one-on-one communication
- ✓ You access a rich collection of learning materials online
- ✓ You can attend our virtual classes to supplement project-based learning
- ✓ We promote self-directed learning & development

APIC OLS Online Learning System

HOME SITE PAGES

My Courses

CAT COMPETENCY ASSESSMENT TOOL

L&D LEARNING AND DEVELOPMENT PLANNER

PHC PROJECT HEALTH CHECK TOOL

EBSCO ONLINE RESOURCE CENTER

ELIBRARY Document Database

HELP Browse answers for common problems

OLS User Guide

APIC OLS OLS Software & POC

# List of PM Workshops in 2011



Workshop Code	Title	Duration (Day)	PMI's PDUs	AIPM's CDPs
CPD11011	Leadership and Socio-Cultural Competencies Workshop	1	7.5	10
CPD11021	Professional Development and Ethics	2	15	10
CPD11031	Project/Program Diagnostics Workshop	2	15	10
SBM11011	Project/Program Strategic Intent, Business Case, Framework and Governance	4	30	10
SBM11021	Project Human Resources, Communication and Integration Management	4	30	10
SBM11031	Project/Program Information and Communication Systems	4	30	10
SBM11041	Leadership and Change Management	4	30	10
SBM11051	Strategic Project, Portfolio and Program Management	4	30	10
SBM11061	Assessment and Development of Project-based Organisations	4	30	10
SBM12011	Project Scope, Time and Cost Management	4	30	10
SBM12021	Project/Program Quality, Risk and Procurement Management	4	30	10
SBM12031	Venture/Project Economics and Finance	4	30	10
SBM12041	Project/Program Delivery Systems	4	30	10
SBM12051	Project Formulation and Business Planning	4	30	10
SBM12061	Advanced Risk and Uncertainty Management	4	30	10

\*conditions apply

## List of BM Workshops in 2011



Code	Title	Duration (Day)
BMG11021	Professional Development and Ethics	2
SBM21011	Operations Management	4
SBM21021	Marketing and Business Communication	4
SBM21031	Financial Management	4
SBM21041	Human Resources Management	4
SBM21051	International Business and Competitive Strategy	4
SBM21061	Organisation Behaviour and Internal Communication	4
SBM22011	Entrepreneurships, Innovation and Technology Management	4
SBM23011	Supply Chain Management Fundamentals	4
SBM23021	Advanced Supply Chain Management	4
SBM23031	Strategic Information Systems: Managerial Perspective	4
SBM23041	Systems and Business Process Integration	4
SBM24011	Managing Assets for Sustainability	4
SBM24021	Complex Asset Management	4
SBM24031	Managing Environmental Sustainability	4
SBM24041	Managing Emission Trading and Associated Schemes	4
SBM25011	Business Law and Due Diligence	4
SBM25021	Business Audit	4
SBM25031	Corporate Governance	4

## Take the next step now



### Click on the link to view more information:

- ▶ [Academic calendar](#)
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### Or talk to one of our advisors

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