



Research & Consulting Services

How APIC can assist your organisation achieve success in PM...





Why choose APIC

- We are a recognised **Australian Higher Education Institution**
- We are a 21st Century institution, we understand the needs and aspirations of postgraduate students
- We specialise in postgraduate education & development of next generation of managers, executives and leaders
- Our programs are accredited and recognised by government and selected professional bodies
- Our focus is to prepare individuals for a successful career in business, project, program, portfolio and systems management
- We apply a project-based learning approach that uses real life projects and organisations as the site of learning
- Our Faculty is internationally recognised
- **We enjoy a very high satisfaction rating**



Accredited by
Higher Education Directorate
NSW Department of Education and Training



CRICOS Provider Code: 03048D

CRICOS Registered
Department of Education, Employment
and Workplace Relations, Australian Government



Member of
Australian Council for
Private Education and Training Providers



Registered
Education Provider of
Project Management Institute



Endorsed by
Australian Institute
of Project Management



Accredited by the Chartered Institute
of purchasing and supplies

What can APIC do to help your organisation?



APIC offers a complete service, including:

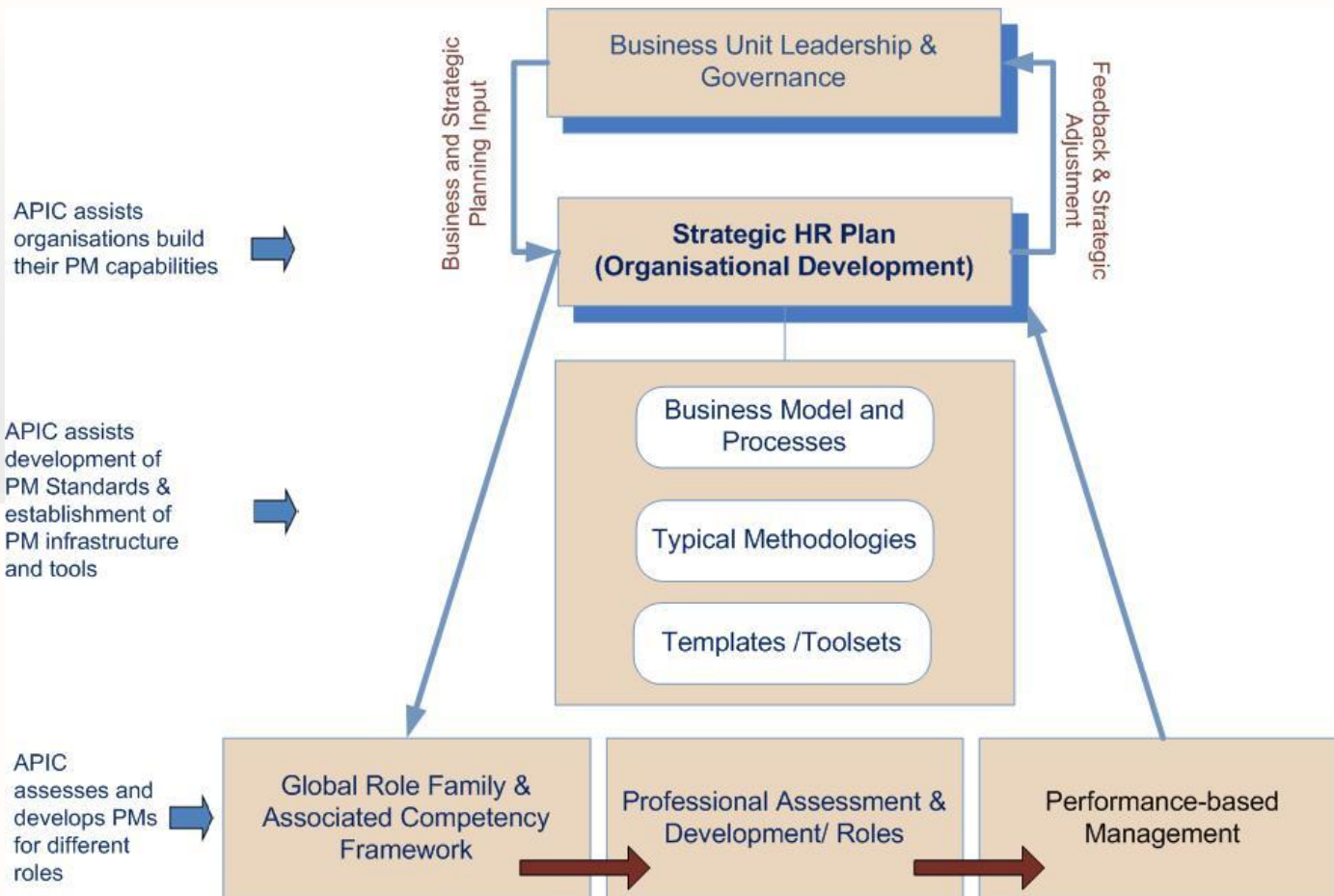
- ▶ Professional & managerial assessment in business, project, program, portfolio and organisation management
- ▶ Assessment in leadership and emotional intelligence
- ▶ Design and implementation of cost effective targeted executive and staff development programs
- ▶ Tailored flexible onsite or online learning to address the needs of each staff member
- ▶ Project/program diagnostics, covering performance assessment in:
 - Strategic and business management
 - Implementation management
- ▶ Organisational diagnostics and development (identify & enhance core competencies)
- ▶ Project and organisational capability improvement
- ▶ On-line Portfolio, Program and Project Management tools



We have closed the cycle



We offer integrated solutions to enterprise performance assessment and development





Feeling dissatisfied with your PM performance?

Common causes of poor project/program performance:

- ▶ Lack of a common language and understanding in project, program and portfolio management among PM staff and executives
- ▶ Lack of a consistent framework through which the organisation can plan and deliver projects efficiently
- ▶ Poor project and program planning and incomplete documentation
- ▶ High turnover of project management staff and executives
- ▶ Incomplete preparation of new PM and functional staff
- ▶ Problems in communicating with consultants, contractors and suppliers or effective administration and integration of their work
- ▶ Frequent conflicts among the contracting parties internally and externally
- ▶ **Our Project Diagnostics Service can diagnose all of the above problems and suggest solutions to improve project performance**

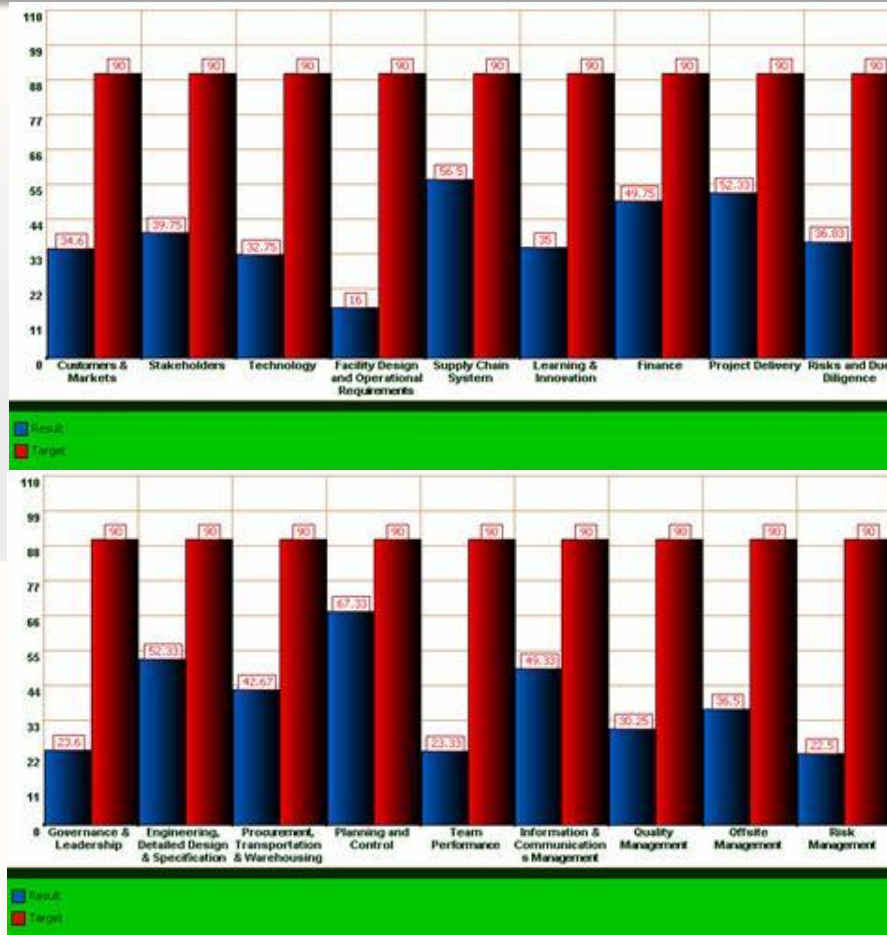


Examples of Project and Program Diagnostics

Project Strategic and Business Management

APIC Project Health Check →

Project Implementation Management



Business and Project Management Postgraduate Programs and Services



Know your capabilities & scope your development

Area	Description	Level 1	Level 2	Level 3	Level 4	Level 5
CPD1101	Professional Development and Ethics	Existing competencies		Competency Gaps		
SBM2101	Operations Management					
SBM2102	Marketing and Business Communications					
SBM2103	Financial Management					
SBM2104	Human Resources Management					
SBM2105	International Business & Competitive Strategy	Existing competencies		Competency Gaps		
SBM2301	Supply Chain Management Fundamentals					
SBM2302	Advanced Supply Chain Management	Existing competencies		Competency Gaps		
SBM1204	Project/program Delivery Systems					
SBM2501	Business Law & Due Diligence	Existing competencies		Competency Gaps		
SBM2401	Enterprise Asset Management					
SBM2402	Complex Asset Management	Existing competencies		Competency Gaps		
SBM1206	Advanced Risk & Uncertainty Management					

Area	Description	Level 1	Level 2	Level 3	Level 4	Level 5
CPD1101	Socio-cultural and personal competence	Existing competencies		Competency Gaps		
SBM1101	Project/program strategic intent, business case, framework & governance					
SBM1102	Project/program H/R, communications, integration management					
SBM1201	Project/program scope/time and cost management					
SBM1202	Project/program quality, risk and procurement management					
SBM1103	Project/program information and communications systems	Existing competencies		Competency Gaps		
SBM1104	Project/program leadership and change management					
SBM1203	Venture and project economics and finance	Existing competencies		Competency Gaps		
SBM1204	Project/program delivery systems					
SBM1105	Strategic project, program and portfolio management	Existing competencies		Competency Gaps		
SBM1106	Assessment and development of project-based organisations					
SBM1205	Project formulation and business planning	Existing competencies		Competency Gaps		
SBM1206	Advanced risk and uncertainty management					

- Targets for each competency area is determined based on current challenges and career aspirations
- Existing competency profile is determined (see the above examples from APIC's CAT program)
- Using the student's own scorecard an optimum development program is determined
- Academic degree requirements must also be met for degree candidates

Example of Development Programs



- **Executive Diploma in PM* for busy project managers without prior PM studies:**
 - 4-week full time studies leading to the Executive Diploma in Project and Program Management
 - Strategic and holistic PM focus
 - Covers PMBOK™ Standard fully
 - Carries 120 PDUs and 40 CPD points
 - Highly qualified faculty
- **Intensive training for new PMs:**
 - 13 week intensive program
 - Credit towards recognised and accredited academic qualification*
 - Applies project-based learning
 - Supported by online tools
 - Company projects used as the site of learning
 - Focus on real life professional competencies
 - Best method to properly train new PM staff

PMBOK is a trade mark of Project Management Institute

*conditions apply

Example of Development Programs



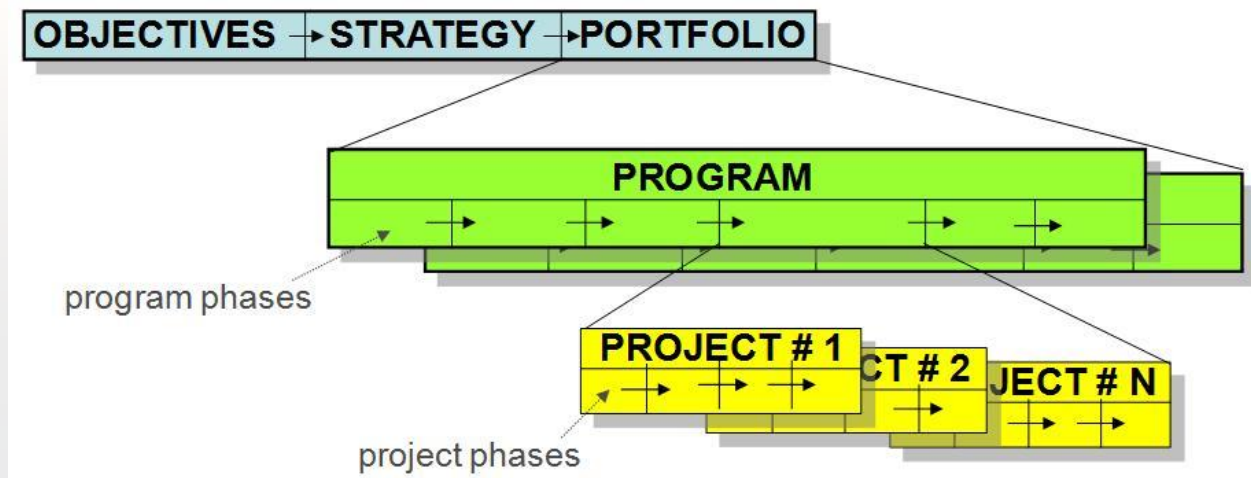
- **Executive Diploma in BM for busy managers without prior management studies:**
 - 4-week full time studies leading to the Executive Diploma in Business Management
 - Strategic and holistic focus
 - Covers the core management knowledge
 - Recognised by professional bodies
 - Highly qualified faculty
- **Intensive training for new managers:**
 - 13 week intensive program
 - Credit towards recognised and accredited academic qualification*
 - Applies project-based learning
 - Supported by online tools
 - Company projects used as the site of learning
 - Focus on real life professional competencies
 - Best method to properly train new managerial staff

*conditions apply



Project, Program and Portfolio Management

- Seamless integration of project, program & portfolio management
- Systems approach
- Integrated with knowledge-base, methodologies, tools, professional competencies and project/organisational core competencies



APIC P3M Model



APIC Dedicated Tools & Support Systems

Our dedicated Tools and Support Systems houses:

- ✓ Competency Assessment Tool
- ✓ Project Health Check
- ✓ Learning and Development Planner

Future additions:

- ✓ Organisational Diagnostic Tool
- ✓ Project Value Management

A screenshot of the APIC Tools Homepage. The header features the APIC logo and the text "Asia Pacific International College" and "tools.apicollege.edu.au". Below the header, there are three main columns of content. The left column lists various programs and workshops. The middle column, titled "Welcome to APIC Tools Homepage", lists four main tools with blue arrow icons. The right column lists several graduate degrees and certificates. At the bottom left, there is an image of a silver laptop.

APIC
Asia Pacific International College
tools.apicollege.edu.au

Professional and Industry Program

- Professional Development and Planning Workshop
- Leadership and Socio-cultural Competency Workshop
- Intensive Knowledge Workshops
- Executive Diploma in Project & Program Management
- CPD Units of Study

Welcome to APIC Tools Homepage

- ▶ Project/program Health Check
- ▶ Competency Assessment Tool
- ▶ Learning and Development (L&D) Planner
- ▶ Student Management System

Accredited Competency-based Graduate Degrees

- MBA (Project and Program Management)
- Master of Business and Project Management (MBPM)
- Graduate Diploma in Project Management
- Graduate Certificate in Project Management

Holistic and professionally directed education



Study online or on campus:

- ✓ Our online learning system supports asynchronous team-based learning
- ✓ Designed to facilitate experiential & reflective learning
- ✓ We provide continuous mentoring and one-on-one communication
- ✓ You access a rich collection of learning materials online
- ✓ You can attend our virtual classes to supplement project-based learning
- ✓ We promote self-directed learning & development



Sample Consultancy Services



- APIC works with Australian companies and State Authorities on PM capability development and augmentation
- APIC's programs are used to train ~ 5000 managers in the petrochemical, oil and gas refining projects in the Middle East
- APIC works with industry sectors for which entire systems of training and accreditation of managers and executives for up to 600 business entities are developed and implemented
- APIC works with major organisations on transformative programs
- APIC provides Train-the-Trainers Programs at MBA level
- APIC provides cutting edge consulting services and advice to major Australian companies
- APIC has reviewed and advised on Governance Structures to launch an entire metro project worth in excess of US\$1 billion
- APIC has designed a comprehensive model for competence-based enterprise assessment and development
- APIC has developed the world's most comprehensive diagnostics system currently in use worldwide

Take the next step now



Click on the link to view more information:

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