

**Credit Transfer Agreement between ECA College
and
Asia Pacific International College
Valid from 11 May 2020 to 11 May 2022¹**

APIC undertakes to award block credit transfer to graduates of the program specified in Appendix A who have successfully completed the specified units.

BSB50215 Diploma of Business
BSB50120 Diploma of Business
ICT50220 Diploma of Information Technology
ICT50220 Diploma of Information Technology (Cyber Security)
BSB51415 Diploma of Project Management
BSB50820 Diploma of Project Management
BSB52415 Diploma of Marketing and Communication
BSB50620 Diploma of Marketing and Communication
BSB51918 Diploma of Leadership and Management
BSB50420 Diploma of Leadership and Management
BSB60120 Advanced Diploma of Business
BSB61315 Advanced Diploma of Marketing and Communication
BSB60520 Advanced Diploma of Marketing and Communication
BSB60420 Advanced Diploma of Leadership and Management
ICT60220 Advanced Diploma of Information Technology (Telecommunications Network Engineering)²

For the above ECA College courses and their units listed in Appendix A, APIC grants the following credits for the Bachelor of Business Information Systems (BBIS).

¹ For the Diploma of Information Technology (ICT50220), the agreement is valid from 26 August 2021 to 26 August 2023.

² For the Advanced Diploma of Information Technology (ICT60220), the agreement is valid from 27 October 2021 to 27 October 2023.

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Table 1. Bachelor of Business Information Systems (BBIS) CRICOS: 085159G Award of Credit from Diploma of Information Technology (ICT50220)

Bachelor of Business Information Systems (BBIS) CRICOS: 085159G	Diploma of Information Technology (ICT50220)
BIS1001 Foundations of Information Systems	ICTICT523 Gather data to identify business requirements and ICTICT532 Apply IP, ethics and privacy policies in ICT environments and ICTICT517 Match ICT needs with the strategic direction of the organisation
BIS2003 IS Project Management	ICTPMG501 Manage ICT Projects and ICTSAD509 Produce ICT feasibility reports
A maximum of SIX Unspecified Electives credit will be granted in addition to above two specified units.	

Table 2. Bachelor of Business Information Systems (BBIS) CRICOS: 085159G Award of Credit from Diploma of Information Technology (Cyber Security) (ICT50220)

Bachelor of Business Information Systems (BBIS) CRICOS: 085159G	Diploma of Information Technology (Cyber Security) (ICT50220)
BIS1001 Foundations of Information Systems	ICTICT532 Apply IP, ethics and privacy policies in ICT environments and ICTICT517 Match ICT needs with the strategic direction of the organisation
BIS2003 IS Project Management	ICTPMG501 Manage ICT Projects and BSBPMG537 Manage project procurement
A maximum of SIX Unspecified Electives credit will be granted in addition to above two specified units.	

Table 3. Bachelor of Business Information Systems (BBIS) CRICOS: 085159G Award of Credit from Advanced Diploma of Information Technology (Telecommunications Network Engineering) (ICT0220)

Bachelor of Business Information Systems (BBIS) CRICOS: 085159G	Advanced Diploma of Information Technology (Telecommunications Network Engineering) (ICT60220)
BIS1001 Foundations of Information Systems	Completed Advanced Diploma
A maximum of EIGHT Unspecified Electives credit will be granted in addition to above specified unit.	

Table 4. Bachelor of Business Information Systems (BBIS) CRICOS: 085159G Award of Credit from ECA Diploma and Advanced Diploma qualifications.

Bachelor of Business Information Systems (BBIS) CRICOS: 085159G	BSB50215 Diploma of Business BSB50120 Diploma of Business BSB60120 Advanced Diploma of Business BSB52415 Diploma of Marketing and Communication. BSB50620 Diploma of Marketing and Communication.
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	BSB61315 Advanced Diploma of Marketing and Communication. BSB60520 Advanced Diploma of Marketing and Communication. BSB51918 Diploma of Leadership and Management BSB50420 Diploma of Leadership and Management BSB60420 Advanced Diploma of Leadership and Management
Eight (8) unspecified electives	Completion of any of the above qualifications NB: No additional credit applies for multiple qualifications

Table 5. Bachelor of Business Information Systems (BBIS) CRICOS: 085159G Award of Credit from BSB51415 Diploma of Project Management.

Bachelor of Business Information Systems (BBIS) CRICOS: 085159G	Diploma of Project Management (BSB51415)
BIS2003 IS Project Management	BSBPMG513 Manage Project Quality; BSBPMG516 Manage Project information and Communication
Seven (7) unspecified electives	Completed Diploma of Project Management (BSB51415)

Table 6. Bachelor of Business Information Systems (BBIS) CRICOS: 085159G Award of Credit from BSB50820 Diploma of Project Management.

Bachelor of Business Information Systems (BBIS) CRICOS: 085159G	Diploma of Project Management (BSB50820)
BIS2003 IS Project Management	BSBPMG532 Manage Project Quality; BSBPMG535 Manage Project information and Communication
Seven (7) unspecified electives	Completed Diploma of Project Management (BSB50820)

Table 7. Bachelor of Business Information Systems (BBIS) CRICOS: 085159G Award of Credit from BSB51415 Diploma of Project Management and ECA Advanced Diploma.

Bachelor of Business Information Systems (BBIS) CRICOS: 085159G	Diploma of Project Management (BSB51415) plus Any of the following BSB60120 Advanced Diploma of Business BSB61315 Advanced Diploma of Marketing and Communication. BSB60520 Advanced Diploma of Marketing and Communication. BSB60420 Advanced Diploma of Leadership and Management.
BIS2003 IS Project Management	BSBPMG513 Manage Project Quality; BSBPMG516 Manage Project information and Communication
Eight (8) unspecified electives	Completion of any of:

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	BSB60120 Advanced Diploma of Business BSB61315 Advanced Diploma of Marketing and Communication BSB60520 Advanced Diploma of Marketing and Communication BSB60420 Advanced Diploma of Leadership and Management
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Table 8. Bachelor of Business Information Systems (BBIS) CRICOS: 085159G Award of Credit from BSB50820 Diploma of Project Management and ECA Advanced Diploma.

Bachelor of Business Information Systems (BBIS) CRICOS: 085159G	Diploma of Project Management (BSB50820) plus Any of the following BSB60120 Advanced Diploma of Business BSB61315 Advanced Diploma of Marketing and Communication BSB60520 Advanced Diploma of Marketing and Communication. BSB60420 Advanced Diploma of Leadership and Management
BIS2003 IS Project Management	BSBPMG532 Manage Project Quality; BSBPMG535 Manage Project information and Communication
Eight (8) unspecified electives	Completion of any of: BSB60120 Advanced Diploma of Business BSB61315 Advanced Diploma of Marketing and Communication BSB60520 Advanced Diploma of Marketing and Communication. BSB60420 Advanced Diploma of Leadership and Management

For the above ECA College courses and their units listed in Appendix A, APIC grants the following credits for the Bachelor of Business (BBUS):

Table 9. Bachelor of Business (BBUS) CRICOS: 085157J Award of Credit from Diploma of Business (BSB50215)

Bachelor of Business (BBUS) CRICOS: 085157J	Diploma of Business (BSB50215)
BUS1001 Professional Development & Communication	BSBWOR501 Manage personal work priorities and professional development
BUS2004 Human Resource Management	BSBHRM501 Manage human resource services BSBHRM513 Manage workforce planning
A maximum of SIX Unspecified Electives credit will be granted in addition to above two specified electives.	

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Table 10. Bachelor of Business (BBUS) CRICOS: 085157J Award of Credit from BSB51415 Diploma of Project Management (BSB51415)

Bachelor of Business (BBUS) CRICOS: 085157J	Diploma of Project Management (BSB51415)
BUS2001 Project Management Fundamentals and Practices	BSBPMG511 Manage Project Scope; BSBPMG512 Manage Project Time
BUS3008 Project Execution Planning and Management	BSBPMG517 Manage project risk; BSBPMG518 Manage project procurement; BSBPMG519 Manage project stakeholder engagement
BUS3009 Project Development and Optimisation	BSBPMG514 Manage project cost; BSBPMG521 Manage project integration
Maximum FIVE Unspecified Electives credit will be granted in addition to above three specified electives.	

Table 11. Bachelor of Business (BBUS) CRICOS: 085157J Award of Credit from Diploma of Marketing and Communication (BSB52415)

Bachelor of Business (BBUS) CRICOS: 085157J	Diploma of Marketing and Communication (BSB52415)
BUS2006 Marketing and Sales Management	BSBADV507 Develop a media plan; BSBMKG501 Identify and evaluate marketing opportunities; BSBMKG523 Design and develop an integrated marketing communication plan
BUS2004 Human Resource Management	BSBHRM501 Manage human resource services BSBLDR502 Lead and manage effective workplace relationships
BUS2001 Project Management Fundamentals and Practices	BSBPMG522 Undertake project work
A maximum of FIVE Unspecified Electives credit will be granted in addition to above three specified electives.	

Table 12. Bachelor of Business (BBUS) CRICOS: 085157J Award of Credit from Advanced Diploma of Marketing and Communication (BSB61315) and Advanced Diploma of Marketing and Communication (BSB60520)

Bachelor of Business (BBUS) CRICOS: 085157J	Advanced Diploma of Marketing and Communication (BSB61315)
BUS2006 Marketing and Sales Management	BSBADV507 Develop a media plan; BSBMKG501 Identify and evaluate marketing opportunities; BSBMKG523 Design and develop an integrated marketing communication plan OR/AND BSBMKG609 Develop a marketing plan; BSBADV602 Develop an advertising campaign

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If student has completed Diploma of Marketing Management BUS2004 Human Resource Management	BSBHRM501 Manage human resource services BSBLDR502 Lead and manage effective workplace relationships
If student has completed Diploma of Marketing Management BUS2001 Project Management Fundamentals and Practices	BSBPMG522 Undertake project work
BUS2007 Entrepreneurship and Innovation	BSBMGT617 Develop and implement business plan BSBMGT608 Manage innovation and continuous improvement
BUS3007 Organisational Development	BSBMGT615 Contribute to organization development BSBINN601 Lead and manage organizational change
BUS2008 Strategic Planning	BSBMGT616 Develop and implement strategic plans
A maximum of SIX Unspecified Electives credit will be granted in addition to above three specified electives (If students have successfully completed both the Diploma and Advanced Diploma of Marketing and Communication).	

Table 13. Bachelor of Business (BBUS) CRICOS: 085157J Award of Credit Diploma of Leadership and Management (BSB51918)

Bachelor of Business (BBUS) CRICOS: 085157J	Diploma of Leadership and Management (BSB51915) and Diploma of Leadership and Management (BSB51918)
BUS1001 Professional Development & Communication	BSBWOR501 Manage personal work priorities and professional development
BUS1002 Fundamentals of Management	BSBMGT517 Manage operational plan BSBFIM501 Manage budgets and financial plans
BUS3006 Leadership & Governance	BSBLDR502 Lead and manage effective workplace relationships; BSBWOR502 Lead and manage team effectiveness
A maximum of FIVE Unspecified Electives credit will be granted in addition to above three specified electives.	

Table 14. Bachelor of Business (BBUS) CRICOS: 085157J Award of Credit from Diploma of Information Technology (ICT50220)

Bachelor of Business (BBUS) CRICOS: 085157J	Diploma of Information Technology (ICT5022)
BIS1001 Foundations of Information Systems	ICTICT523 Gather data to identify business requirements and ICTICT532 Apply IP, ethics and privacy policies in ICT environments and ICTICT517 Match ICT needs with the strategic direction of the organisation
BUS2001 Project Management Fundamentals and Practices	ICTPMG501 Manage ICT Projects and ICTSAD509 Produce ICT feasibility reports
A maximum of SIX Unspecified Electives credit will be granted in addition to above two specified units.	

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The conditions of this Agreement are as follows:

1. The maximum number of units for which credit can be granted into the APIC Bachelor of Business Information Systems (BBIS) and Bachelor of Business (BBUS) is 12 units (50% of the course).
2. Credit cannot be granted for courses or units completed more than five years before the date of commencing the APIC award course.
3. APIC reserves the right to specify the course components required for course completion regarding both course content and core graduate attributes. APIC also reserves the right to amend, alter, update, or discontinue any aspect of the course components upon giving reasonable notice to ECA college.
4. This Agreement will apply from 11/5/2020 until 11/5/2022³ unless it is otherwise updated or replaced with a new Agreement. Either party may terminate this Agreement during the term upon providing written notice of six months to the other party. If the Agreement is terminated by either party, students who have commenced their study at APIC before notification of termination of this Agreement will be permitted to complete the award in which they are enrolled.
5. This Agreement is subject to students completing the units specified in the tables above.
6. If there are significant changes to either course or the status of ECA College, then the college initiating the change (ECA College or APIC) will undertake to commence a review of this Agreement.
7. ECA College may display the APIC logo and information pertaining to this Agreement on its web page and in official marketing material during the period of the Agreement following notification to APIC and approval from APIC.

³ For the Diploma of Information Technology (ICT50220) and the Diploma of Information Security (Cyber Security) (ICT50220), the agreement is valid from 16 August 2021 to 26 August 2022.

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Appendix A

The pathways are based on the following ECA College course structures (Table 1-Table 12).

Table 1. ECA Diploma of Business (BSB550215)

BSBHRM509	Manage rehabilitation or return to work programs
BSBR501	Manage risk
BSBADV507	Develop a Media Plan
BSBHRM501	Manage human resource services
BSBWOR501	Manage personal work priorities and professional development
BSBHRM513	Manage workforce planning
BSBMGT403	Implement continuous improvement
BSBADM502	Manage meetings

Table 2. ECA Diploma of Project Management (BSB51415)

BSBPMG519	Manage project stakeholder engagement
BSBPMG517	Manage project risk
BSBPMG518	Manage project procurement
BSBMGT516	Facilitate continuous improvement
BSBPMG521	Manage project integration
BSBPMG514	Manage project cost
BSBPMG511	Manage project scope
BSBPMG516	Manage project information and communication
BSBPMG512	Manage project time
BSBPMG520	Manage project governance
BSBPMG515	Manage project human resources
BSBPMG513	Manage project quality

Table 3. Diploma of Marketing and Communication (BSB52415)

BSBMKG507	Interpret market trends and developments
BSBMKG506	Plan market research
BSBMKG501	Identify and evaluate marketing opportunities
BSBHRM501	Manage HR services
BSBPMG522	Undertake project work

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BSBLDR502	Lead and manage effective workplace relations
BSBMKG523	Design and develop an integrated marketing communication plan
BSBFIM501	Manage budgets and financial plans
BSBADV507	Develop a media plan
BSBADV510	Create mass electronic media advertisements
BSBMKG515	Conduct a marketing audit

Table 4. Advanced Diploma of Marketing and Communication (BSB61315)

BSBMGT617	Develop/implement business plan
BSBMGT616	Develop and implement strategic plans
BSBFIM601	Manage finances
BSBMGT615	Contribute to organisational development
BSBSUS501	Develop workplace policy and procedures for sustainability
BSBRSK501	Manage risk
BSBMKG609	Develop a marketing plan
BSBMKG523	Design and develop an integrated marketing communication plan
BSBADV602	Develop an advertising campaign
BSBMGT608	Manage innovation/continuous improvement
BSBINN601	Lead and manage organisational change
BSBCUS501	Manage quality customer service

Table 5. Advanced Diploma of Marketing and Communication (BSB60520)

BSBMKG626	Develop advertising campaigns
BSBMKG627	Execute advertising campaigns
BSBMKG622	Manage organisational marketing processes
BSBMKG624	Manage market research
BSBOPS601	Develop and implement business plans
BSBTEC601	Review organisational digital strategy
BSBLDR601	Lead and manage organisational change
BSBSTR601	Manage innovation and continuous improvement
BSBMKG625	Implement and manage international marketing programs
BSBMKG623	Develop marketing plans
BSBTWK601	Develop and maintain strategic business networks
BSBMKG621	Develop organisational marketing strategy

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Table 6. Diploma of Leadership and Management (BSB51918)

BSBWOR501	Manage personal work priorities and professional development
BSBLDR501	Develop and use emotional intelligence
BSBLDR502	Lead and manage effective workplace relationships
BSBHRM405	Support the recruitment, selection and induction staff
BSBINN502	Build and sustain an innovative work environment
BSBWOR502	Lead and manage team effectiveness
BSBADM502	Manage meetings
BSBCUS501	Manage quality customer service
BSBMGT517	Manage operational plan
BSBFIM501	Manage budgets and financial plans
BSBMGT516	Facilitate continuous improvement
BSBRISK501	Manage risk

Table 7. ECA Diploma of Business (BSB50120)

BSBMKG543	Plan and interpret market research
BSBOPS503	Develop administrative systems
BSBSUS511	Develop workplace policies and procedures for sustainability
BSBSTR501	Establish innovative work environments
BSBCRT511	Develop critical thinking in others
BSBXCM501	Lead communication in the workplace
BSBFIN501	Manage budgets and financial plans
BSBTWK503	Manage meetings
BSBMKG541	Identify and evaluate marketing opportunities
BSBOPS501	Manage business resources
BSBSTR502	Facilitate continuous improvement
BSBCRT512	Originate and develop concepts
BSBMKG543	Plan and interpret market research

Table 8. Diploma of Project Management (BSB50820)

BSBPMG538	Manage project stakeholder engagement
BSBPMG536	Manage project risk
BSBPMG537	Manage project procurement
BSBPEF501	Manage personal and professional development
BSBPMG535	Manage project information and communication

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BSBPMG533	Manage project cost
BSBPMG530	Manage project scope
BSBPMG540	Manage project integration
BSBPMG531	Manage project time
BSBPMG539	Manage project governance
BSBPMG534	Manage project human resources
BSBPMG532	Manage project quality

Table 9. Diploma of Leadership and Management (BSB50420)

BSBCMM511	Communicate with influence
BSBOPS504	Manage business risk
BSBCRT512	Originate and develop concepts
BSBPEF501	Manage personal and professional development
BSBPEF502	Develop and use emotional intelligence
BSBLDR523	Lead and manage effective workplace relationships
BSBCRT511	Develop critical thinking in others
BSBTWK502	Manage team effectiveness
BSBOPS505	Manage organisational customer service
BSBOPS502	Manage business operational plans
BSBTWK503	Manage meetings
BSBWHS521	Ensure a safe workplace for a work area

Table 10. Diploma of Marketing and Communication (BSB50620)

SIRXMKT006	Develop a social media strategy
BSBMKG553	Develop public relations campaigns
BSBMKG545	Conduct marketing audits
BSBMKG552	Design and develop marketing communication plans
BSBOPS505	Manage organisational customer service
BSBPMG430	Undertake project work
BSBFIN501	Manage budgets and financial plans
BSBMKG546	Develop social media engagement plans
BSBMKG541	Identify and evaluate marketing opportunities
BSBMKG543	Plan and interpret market research
BSBMKG542	Establish and monitor the marketing mix

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BSBMKG555	Write persuasive copy
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Table 11. Advanced Diploma of Leadership and Management (BSB60420)

BSBMKG624	Manage market research
BSBTWK601	Develop and maintain strategic business networks
BSBHRM614	Contribute to strategic workforce planning
BSBSTR601	Manage innovation and continuous improvement
BSBCRT611	Apply critical thinking for complex problem solving
BSBOPS601	Develop and implement business plans
BSBLDR602	Provide leadership across the organisation
BSBPMG634	Facilitate stakeholder engagement
BSBLDR601	Lead and manage organisational change
BSBSTR602	Develop organisational strategies

Table 12. Advanced Diploma of Business (BSB60120)

BSBPMG530	Manage project scope
BSBMKG553	Develop public relations campaigns
BSBHRM614	Contribute to strategic workforce planning
BSBSUS601	Lead corporate social responsibility
BSBCRT611	Apply critical thinking for complex problem solving
BSBOPS601	Develop and implement business plans
BSBTEC601	Review organisational digital strategy
BSBINS601	Manage knowledge and information
BSBPMG633	Provide leadership for the program
BSBFIN601	Manage organisational finances

Table 13. ECAC Diploma of Information Technology (ICT50220)

ICTICT523	Gather data to identify business requirements
ICTSAD509	Produce ICT feasibility reports
ICTSAS502	Establish and maintain client user liaison
BSBXTW401	Lead and facilitate a team
ICTWEB514	Create dynamic web pages
ICTWEB513	Build a dynamic website
ICTWEB518	Build a document using extensible markup language
ICTICT532	Apply IP, ethics and privacy policies in ICT environments

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ICTSAD501	Model data objects
ICTSAD502	Model data processes
ICTNWK548	Model preferred system solutions
BSBXCS402	Promote workplace cyber security awareness and best practices
ICTPRG548	Develop high-level object-oriented class specifications
ICTNWK560	Determine best-fit topologies for wide area networks
ICTCYS407	Gather, analyse and interpret threat data
BSBCRT512	Originate and develop concepts
ICTSAS527	Manage client problems
ICTPMG501	Manage ICT projects
ICTICT517	Match ICT needs with the strategic direction of the organisation
BSBSUS511	Develop workplace policy and procedures for sustainability

Table 14. ECAC Diploma of Information Technology (Cyber Security) (ICT50220)

ICTSAS524	Develop, implement and evaluate an incident response plan
ICTSAS526	Review and update disaster recovery and contingency plans
ICTICT524	Determine ICT strategies and solutions for organisations
BSBXTW401	Lead and facilitate a team
BSBPMG537	Manage project procurement
ICTCYS613	Utilise design methodologies for security architecture
ICTICT443	Work collaboratively in the ICT industry
ICTICT532	Apply IP, ethics, and privacy policies in ICT environments
ICTCYS610	Protect critical infrastructure for organisations
ICTPRG537	Implement security for applications
ICTSAD507	Design and implement quality assurance processes for business solutions
BSBXCS402	Promote workplace cyber security awareness and best practices
ICTNWK546	Manage network security
ICTWEB527	Research and apply emerging web technology trends
ICTWEB441	Produce basic client-side script
ICTCYS407	Gather, analyse and interpret threat data
ICTSAS527	Manage client problems
ICTICT517	Match ICT needs with the strategic direction of the organisation
BSBCRT512	Originate and develop concepts
ICTPMG505	Manage ICT projects

Table 15. ECAC Advanced Diploma of Information Technology (Telecommunications Network Engineering) (ICT60220)

BSBCRT611	Apply critical thinking for complex problem solving
ICTNWK612	Plan and manage troubleshooting advanced integrated IP networks
ICTCLD602	Manage information security compliance of cloud service deployment
ICTSUS603	Integrate sustainability in ICT planning and design projects
BSBTWK502	Manage team effectiveness
BSBXCS402	Promote workplace cyber security awareness and best practices

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ICTPMG613	Manage ICT project planning
ICTTEN622	Produce ICT network architecture designs
ICTICT618	Manage IP, ethics and privacy in ICT environments
ICTNPL413	Evaluate networking regulations and legislation for the telecommunications industry
ICTNWK541	Configure, verify and troubleshoot WAN links and IP services
ICTSAD609	Plan and monitor business analysis activities in an ICT environment
ICTICT608	Interact with clients on a business level
ICTPMG612	Manage ICT project initiation
ICTNWK561	Design enterprise wireless local area networks
ICTTEN615	Manage network traffic

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