# Credit Transfer Agreement between ECA College
# and
# Asia Pacific International College
# Valid from 11 June 2022 to 11 June 2023

APIC undertakes to award block credit transfer to graduates of the program specified in Appendix A who have successfully completed the specified units.

> BSB50120 Diploma of Business
> BSB50820 Diploma of Project Management
> BSB50620 Diploma of Marketing and Communication
> BSB50420 Diploma of Leadership and Management
> BSB60120 Advanced Diploma of Business
> BSB60520 Advanced Diploma of Marketing and Communication
> BSB60420 Advanced Diploma of Leadership and Management
> ICT50220  Diploma of Information Technology
> ICT60220  Advanced Diploma of Information Technology
> BSB80120 Graduate Diploma of Business

For the above ECA College courses and their units listed in Appendix A, APIC grants the following credits for the Bachelor of Business Information Systems (BBIS), Bachelor of Information Technology (BIT), and Bachelor of Business (BBUS), Master of Business Administration (MBA), and Master of Project Management and Business (MPMB)

**Authorised by**
**Associate Professor Jeffrey Gosper**
**Interim Dean**
**Asia Pacific International College**

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## Diploma of Business (BSB50120)

| Bachelor of Business (BBUS) CRICOS: 085157J<br>Bachelor of Business Information Systems (BBIS) CRICOS: 085157J<br>Bachelor of Information Technology (BIT) CRICOS: 108728G |
| --- |
| BUS1001 Professional Development & Communication |
| Seven (7) Unspecified Electives |

## Diploma of Project Management (BSB50820)

| Bachelor of Business (BBUS) CRICOS: 085157J |
| --- |
| BUS2001 Project Management Fundamentals and Practices |
| Seven (7) Unspecified electives |

| Bachelor of Business Information Systems (BBIS) CRICOS: 085159G &<br>Bachelor of Information Technology (BIT) CRICOS: 108728G |
| --- |
| BIS2003 IS Project Management |
| Seven (7) Unspecified Electives |

## BSB50620 Diploma of Marketing and Communication

| Bachelor of Business (BBUS) CRICOS: 085157J<br>Bachelor of Business Information Systems (BBIS) CRICOS: 085159G<br>Bachelor of Information Technology (BIT) CRICOS: 108728G |
| --- |
| BUS1001 Professional Development & Communication |
| BUS2006 Marketing and Sales Management |
| Six (6) Unspecified Electives |

## BSB50420 Diploma of Leadership and Management

| Bachelor of Business (BBUS) CRICOS: 085157J<br>Bachelor of Business Information Systems (BBIS) CRICOS: 085159G<br>Bachelor of Information Technology (BIT) CRICOS: 108728G |
| --- |
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| Six (6) Unspecified Electives |

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## BSB60120 Advanced Diploma of Business

| Bachelor of Business (BBUS) CRICOS: 085157J |
| --- |
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| Eight (8) Unspecified Electives |

| Bachelor of Business Information Systems (BBIS) CRICOS: 085159G |
| --- |
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| Six (6) Unspecified Electives |

| Bachelor of Information Technology (BIS) CRICOS: 108728G |
| --- |
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| Six (6) Unspecified Electives |

## Dual qualification: BSB50120 Diploma of Business + BSB60120 Advanced Diploma of Business

| Bachelor of Business (BBUS) CRICOS: 085157J |
| --- |
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| Eight (8) Unspecified Electives |

| Bachelor of Business Information Systems (BBIS) CRICOS: 085159G <br> Bachelor of Information Technology (BIS) CRICOS: 108728G |
| --- |
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| Six (6) Unspecified Electives |

## Dual qualification: BSB50820 Diploma of Project Management + BSB60120 Advanced Diploma of Business

| Bachelor of Business (BBUS) CRICOS: 085157J |
| --- |
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| BUS2001 Project Management Fundamentals and Practices |
| Eight (8) Unspecified Electives |

| Bachelor of Business Information Systems (BBIS) CRICOS: 085159G |
| --- |
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| BIS2003 IS Project Management |
| Six (6) Unspecified electives |

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| Bachelor of Information Technology (BIT) CRICOS: 108728G |
|---|
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| BIS2003 IS Project Management |
| six (6) Unspecified Electives |

## BSB60520 Advanced Diploma of Marketing and Communication

| Bachelor of Business (BBUS) CRICOS: 085157J |
|---|
| BUS1001 Professional Development & Communication |
| BUS2006 Marketing and Sales Management |
| BUS2007 Entrepreneurship and Innovation |
| BUS2008 Strategic Planning |
| Five (5) Unspecified Electives |

| Bachelor of Business Information Systems (BBIS) CRICOS: 085159G<br>Bachelor of Information Technology (BIT) CRICOS: 108728G |
|---|
| BUS1001 Professional Development & Communication |
| BUS2006 Marketing and Sales Management |
| BUS2007 Entrepreneurship and Innovation |
| BUS2008 Strategic Planning |
| Four (4) Unspecified Electives |

## BSB60420 Advanced Diploma of Leadership and Management

| Bachelor of Business (BBUS) CRICOS: 085157J |
|---|
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| Eight (8) Unspecified Electives |

| Bachelor of Business Information Systems (BBIS) CRICOS: 085159G<br>Bachelor of Information Technology (BIT) CRICOS: 108728G |
|---|
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| Six (6) Unspecified Electives |

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## Dual qualification: BSB50420 Diploma of Leadership and Management + BSB60420 Advanced Diploma of Leadership and Management

| Bachelor of Business (BBUS) CRICOS: 085157J |
| --- |
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| Eight (8) Unspecified Electives |

| Bachelor of Business Information Systems (BBIS) CRICOS: 085159G |
| --- |
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| Six (6) Unspecified Electives |

| Bachelor of Information Technology (BIT) CRICOS: 108728G |
| --- |
| BUS1001 Professional Development & Communication |
| BUS1002 Fundamentals of Management |
| Six (6) Unspecified Electives |

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## Diploma of Information Technology (ICT50220)

| Bachelor of Business (BBUS) CRICOS: 085157J |
| --- |
| BIS1001 Foundations of Information Systems |
| BUS2001 Project Management Fundamentals and Practices |
| Six (6) Unspecified Electives |

| Bachelor of Business Information Systems (BBIS) CRICOS: 085159G |
| --- |
| BIS1001 Foundations of Information Systems |
| BIS2003 IS Project Management |
| Six (6) Unspecified Electives |

| Bachelor of Information Technology (BIT) CRICOS: 108728G |
| --- |
| BIS1001 Foundations of Information Systems |
| BIS2003 IS Project Management |
| Six (6) Unspecified Electives |

## ICT60220 Advanced Diploma of Information Technology

| Bachelor of Business (BBUS) CRICOS: 085157J |
| --- |
| BIS1001 Foundations of Information Systems |
| BUS1001 Professional Development & Communication |
| Seven (7) Unspecified Electives |

| Bachelor of Business Information Systems (BBIS) CRICOS: 085159G |
| --- |
| BIS1001 Foundations of Information Systems |
| BUS1001 Professional Development & Communication |
| Seven (7) Unspecified Electives |

| Bachelor of Information Technology (BIT) CRICOS: 108728G |
| --- |
| BIS1001 Foundations of Information Systems |
| BUS1001 Professional Development & Communication |
| Seven (7) Unspecified Electives |

## Dual qualification: ICT50220 Diploma of Information Technology + ICT60220 Advanced Diploma of Information Technology

| Bachelor of Business (BBUS) CRICOS: 085157J |
| --- |
| BIS1001 Foundations of Information Systems |
| BUS1001 Professional Development & Communication |
| BUS2001 Project Management Fundamentals and Practices |
| Seven (7) Unspecified Electives |

| Bachelor of Business Information Systems (BBIS) CRICOS: 085159G |
| --- |
| BIS1001 Foundations of Information Systems |
| BUS1001 Professional Development & Communication |
| BIS2003 IS Project Management |
| Seven (7) Unspecified Electives |

| Bachelor of Information Technology (BIT) CRICOS: 108728G |
| --- |
| BIS1001 Foundations of Information Systems |
| BUS1001 Professional Development & Communication |
| BIS2003 IS Project Management |
| Seven (7) Unspecified Electives |

## BSB80120 Graduate Diploma of Management

| Master of Business Administration (MBA) CRICOS: 107332B |
| --- |
| BUS5004 Leadership and Influence |
| PRJ5106 Research Methodology and Data Analysis |
| Four (4) Unspecified Electives |

| Master of Project Management and Business (MPMB) CRICOS: 077591B |
| --- |
| PRJ5002 Enterprise and Resource Planning |
| PRJ5106 Research Methodology and Data Analysis |
| Four (4) Unspecified Electives |

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The conditions of this Agreement are as follows:

1. A maximum of eight (8) elective units credit can be offered into the Bachelor of Business Information Systems (BBIS) or Bachelor of Business (BBUS).

2. A maximum of seven (7) elective units credit can be offered into the Bachelor of Business Information Technology (BIT).

3. A maximum of eight (8) units can be offered in credit into the APIC bachelors courses from diploma level qualifications.

4. The typical maximum credit applied to standalone Advanced Diplomas is ten (10) units.

5. Unless otherwise specified above as a dual qualification, the articulations only apply to students studying a single course at ECA College and not a combination of courses.

6. Credit cannot be granted for courses or units completed more than five years before the date of commencing the APIC award course.

7. APIC reserves the right to specify the course components required for course completion regarding both course content and core graduate attributes. APIC also reserves the right to amend, alter, update, or discontinue any aspect of the course components upon giving reasonable notice to ECA college.

8. This Agreement will apply from 11/6/2022 until 30/6/2023 unless it is otherwise updated or replaced with a new Agreement. Either party may terminate this Agreement during the term upon providing written notice of six months to the other party. If the Agreement is terminated by either party, students who have commenced their study at APIC before notification of termination of this Agreement will be permitted to complete the award in which they are enrolled.

9. This Agreement is subject to students completing the units specified in the tables listed in Appendix A.

10. If there are changes to either the course structure or the status of ECA College, then the college initiating the change (ECA College or APIC) will undertake to commence a review of this Agreement.

11. ECA College may display the APIC logo and information pertaining to this Agreement on its web page and in official marketing material during the period of the Agreement following notification to and approval from APIC.

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**Appendix A**

The articulated credit packages listed above are based on the following ECA College course structures.

**Diploma of Business (BSB50120)**

| BSBMKG543 | Plan and interpret market research |
|---|---|
| BSBOPS503 | Develop administrative systems |
| BSBSUS511 | Develop workplace policies and procedures for sustainability |
| BSBSTR501 | Establish innovative work environments |
| BSBCRT511 | Develop critical thinking in others |
| BSBXCM501 | Lead communication in the workplace |
| BSBFIN501 | Manage budgets and financial plans |
| BSBTWK503 | Manage meetings |
| BSBMKG541 | Identify and evaluate marketing opportunities |
| BSBOPS501 | Manage business resources |
| BSBSTR502 | Facilitate continuous improvement |
| BSBCRT512 | Originate and develop concepts |
| BSBMKG543 | Plan and interpret market research |

**Diploma of Project Management (BSB50820)**

| BSBPMG538 | Manage project stakeholder engagement |
|---|---|
| BSBPMG536 | Manage project risk |
| BSBPMG537 | Manage project procurement |
| BSBPEF501 | Manage personal and professional development |
| BSBPMG535 | Manage project information and communication |
| BSBPMG533 | Manage project cost |
| BSBPMG530 | Manage project scope |
| BSBPMG540 | Manage project integration |
| BSBPMG531 | Manage project time |
| BSBPMG539 | Manage project governance |
| BSBPMG534 | Manage project human resources |
| BSBPMG532 | Manage project quality |

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## Diploma of Marketing and Communication (BSB50620)

| SIRXMKT006 | Develop a social media strategy |
|---|---|
| BSBMKG553 | Develop public relations campaigns |
| BSBMKG545 | Conduct marketing audits |
| BSBMKG552 | Design and develop marketing communication plans |
| BSBOPS505 | Manage organisational customer service |
| BSBPMG430 | Undertake project work |
| BSBFIN501 | Manage budgets and financial plans |
| BSBMKG546 | Develop social media engagement plans |
| BSBMKG541 | Identify and evaluate marketing opportunities |
| BSBMKG543 | Plan and interpret market research |
| BSBMKG542 | Establish and monitor the marketing mix |
| BSBMKG555 | Write persuasive copy |

## Diploma of Leadership and Management (BSB50420)

| BSBCMM511 | Communicate with influence |
|---|---|
| BSBOPS504 | Manage business risk |
| BSBCRT512 | Originate and develop concepts |
| BSBPEF501 | Manage personal and professional development |
| BSBPEF502 | Develop and use emotional intelligence |
| BSBLDR523 | Lead and manage effective workplace relationships |
| BSBCRT511 | Develop critical thinking in others |
| BSBTWK502 | Manage team effectiveness |
| BSBOPS505 | Manage organisational customer service |
| BSBOPS502 | Manage business operational plans |
| BSBTWK503 | Manage meetings |
| BSBWHS521 | Ensure a safe workplace for a work area |

## Advanced Diploma of Business (BSB60120)

| BSBPMG530 | Manage project scope |
|---|---|
| BSBMKG553 | Develop public relations campaigns |
| BSBHRM614 | Contribute to strategic workforce planning |
| BSBSUS601 | Lead corporate social responsibility |
| BSBCRT611 | Apply critical thinking for complex problem solving |
| BSBOPS601 | Develop and implement business plans |

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| BSBTEC601 | Review organisational digital strategy |
|-----------|----------------------------------------|
| BSBINS601 | Manage knowledge and information |
| BSBPMG633 | Provide leadership for the program |
| BSBFIN601 | Manage organisational finances |

## Advanced Diploma of Marketing and Communication (BSB60520)

| BSBMKG626 | Develop advertising campaigns |
|-----------|-------------------------------|
| BSBMKG627 | Execute advertising campaigns |
| BSBMKG622 | Manage organisational marketing processes |
| BSBMKG624 | Manage market research |
| BSBOPS601 | Develop and implement business plans |
| BSBTEC601 | Review organisational digital strategy |
| BSBLDR601 | Lead and manage organisational change |
| BSBSTR601 | Manage innovation and continuous improvement |
| BSBMKG625 | Implement and manage international marketing programs |
| BSBMKG623 | Develop marketing plans |
| BSBTWK601 | Develop and maintain strategic business networks |
| BSBMKG621 | Develop organisational marketing strategy |

## Advanced Diploma of Leadership and Management (BSB60420)

| BSBMKG624 | Manage market research |
|-----------|------------------------|
| BSBTWK601 | Develop and maintain strategic business networks |
| BSBHRM614 | Contribute to strategic workforce planning |
| BSBSTR601 | Manage innovation and continuous improvement |
| BSBCRT611 | Apply critical thinking for complex problem solving |
| BSBOPS601 | Develop and implement business plans |
| BSBLDR602 | Provide leadership across the organisation |
| BSBPMG634 | Facilitate stakeholder engagement |
| BSBLDR601 | Lead and manage organisational change |
| BSBSTR602 | Develop organisational strategies |

## Diploma of Information Technology (ICT50220)

| ICTICT523 | Gather data to identify business requirements |
|-----------|-----------------------------------------------|
| ICTSAD509 | Produce ICT feasibility reports |
| ICTSAS502 | Establish and maintain client user liaison |

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| | |
|---|---|
| BSBXTW401 | Lead and facilitate a team |
| ICTWEB514 | Create dynamic web pages |
| ICTWEB513 | Build a dynamic website |
| ICTWEB518 | Build a document using extensible markup language |
| ICTICT532 | Apply IP, ethics and privacy policies in ICT environments |
| ICTSAD501 | Model data objects |
| ICTSAD502 | Model data processes |
| ICTNWK548 | Model preferred system solutions |
| BSBXCS402 | Promote workplace cyber security awareness and best practices |
| ICTPRG548 | Develop high-level object-oriented class specifications |
| ICTNWK560 | Determine best-fit topologies for wide area networks |
| ICTCYS407 | Gather, analyse and interpret threat data |
| BSBCRT512 | Originate and develop concepts |
| ICTSAS527 | Manage client problems |
| ICTPMG505 | Manage ICT projects |
| ICTICT517 | Match ICT needs with the strategic direction of the organisation |
| BSBSUS511 | Develop workplace policy and procedures for sustainability |

## Advanced Diploma of Information Technology (Telecommunications Network Engineering) (ICT60220)

| | |
|---|---|
| BSBCRT611 | Apply critical thinking for complex problem solving |
| BSBTWK502 | Manage team effectiveness |
| BSBXCS402 | Promote workplace cyber security awareness and best practices |
| ICTCLD602 | Manage information security compliance of cloud service deployment |
| ICTCYS606 | Evaluate an organisation's compliance with relevant cyber security standards and law |
| ICTCYS608 | Perform cyber security risk assessments |
| ICTICT608 | Interact with clients on a business level |
| ICTICT618 | Manage IP, ethics and privacy in ICT environments |
| ICTDBS505 | Monitor and improve knowledge management systems |
| ICTDBS605 | Develop knowledge management strategies |
| ICTSAD508 | Develop technical requirements for business solutions |
| ICTSAD609 | Plan and monitor business analysis activities in an ICT environment |
| ICTSAS602 | Implement change management processes |
| ICTPMG617 | Plan and direct complex ICT projects |
| ICTPRG535 | Build advanced user interfaces |
| ICTPRG537 | Implement security for applications |

**Graduate Diploma of Management (BSB80120)**

| | |
|---|---|
| BSBCRT611 | Apply critical thinking for complex problem solving |
| BSBHRM613 | Contribute to the development of learning and development strategies |
| BSBLDR811 | Lead strategic transformation |
| BSBLDR801 | Lead innovative thinking and practice |
| TAELED803 | Implement improved learning practice |
| BSBLDR601 | Lead and manage organisational change |
| BSBINS603 | Initiate and lead applied research |
| BSBPMG816 | Manage portfolio resources |

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